



EPIFANY YACHTING

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2019 Price List per week in Euro

Charter Bases: Kalamaki (Athens), Lavrion (Athens)
(other islands upon request)

Issued 1st of September 2018

Sailing Yachts	Built Year	Cabins / WC	Pax	Period A	Period B	Period C	Period D	Deposit	Name
				27/07 - 17/08	15/06 - 27/07 17/08 - 21/09	18/05 - 15/06 21/09 - 12/10	01/01 - 18/05 12/10 - 23/11		
Elan impression 444	2012	4/2	10	3800	3500	2850	2100	2000	EPIFANY
Beneteau 46.1	2019	5/3	10	5800	4950	3980	3300	2500	MELTEMI

The prices include 12% VAT

Included in the price

Bed linen & towels (one set / person / week), gas for cooking, dinghy, port fees for the first and last day of the charter, yacht insurance, all yacht equipment, bimini top, spray hood, GPS, autopilot

Not included in the price

fuel consumption, water consumption, port and marina fees, provisions, personal or travel insurance, transfer, end cleaning, outboard.

Compulsory per charter (payable at the base)

End cleaning :	3 cabins / 100 €
	4 cabins / 150 €
	5 cabins / 180 €
Outboard :	Free of charge
Security deposit:	as per yacht model (see price list)

Consumables

All our yachts are delivered with full tanks of fuel (yacht & dinghy), full tanks of water, 1 bottle of cooking gas in duty & 1 spare gas bottle. The yacht has to be re-delivered with fuel and water tanks full.

Optional extras

	Prices without tax
Skipper:	170 EUR / per day plus provisioning
Hostess:	150 EUR / per day plus provisioning
Cook:	140 EUR / per day plus provisioning
Extra linen - bed sheets & towels:	10 EUR / set
Safety Net:	on request
Airport service / Transfer:	on request

One Way Fees

Alimos to Lavrion	150 EUR
Alimos / Lavrion to Cyclades	700 EUR
Alimos / Lavrion to Dodecanese	1000 EUR
Alimos to Lefkas / Corfu	1000 EUR

Check in / out

Embarkation time: starting date from 17:00h
Disembarkation time: ending day by 09:00h
*The yacht should return to the base the day before the end of the charter contract, latest 17:00h, overnight accommodation on board till 09:00 next day

Discounts

Early booking:	10%	for bookings till 31/01/2018
2 weeks charter:	15%	
3 weeks charter:	15%	
Repeated client:	5%	
Boat show	5%	
Maximum Discounts:	15%	

Payments

Downpayment:	50% of the charter fee, to be paid within 15 days after the booking confirmation
Balance Payment:	50% to be paid 4 weeks prior to embarkation to our bank account

Cancellation Policy

Booking cancelled between 90 & 60 days before embarkation, 30% of the total charter fee.
Booking cancelled between 60 & 30 days before embarkation, 50% of the total charter fee.
Bookings canceled less than 30 days before embarkation, 100% of the total charter fee.